



## INSTALLATION CERTIFICATION WORKSHOP



**DRAWING  
CONFIGURATION  
REVIEWS**

**TIPS/BEST  
PRACTICES**

**BECOME A  
TURNKEY  
PARTNER**



### ErectaStep Installation Training

This one-of-a-kind, full day training program for 4 people max, is designed with the needs of your business in mind. You'll get hands-on training from ErectaStep sales and installation professionals, helping you with tips and best practices for our ErectaStep products. Getting to know and learn everything you need to know to maximize your earning potential with our products.

We'll present viable solutions for your toughest challenges with customized education and consultation from our experts in your industry. You'll have the opportunity to tour our facility where we manufacture industrial platforms, stairs, handrails, and truck, rail, and barge access equipment.

We guarantee this is a memorable way to get to know our ErectaStep products, and create a new resource for you and your customers. We'd love to have you join us.

### Training Agenda

- Site Evaluation
- Measuring
- Configurator
- Assembling base units
- Attaching extension units to base units
- Platforms and handrails
- Tips/Best Practices

## Site Evaluation

### Step 1



Obstructions  
Changes in grade  
Non-penetrable areas  
Anchoring options

## Measuring

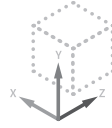
### Step 2



Establishing points of reference  
Clearances  
Span  
Obstructions  
Surface conditions

## Configurator

### Step 3



Using the configurator for standard product applications  
Pad and anchor bolt layout  
Measuring off the centerline

## Assembly based units

### Step 4



Stairs  
Ladders  
Towers  
Rules and best practices

## Handrails and Platforms

### Step 6



Proper connection  
Rules and best practices

## Attaching

### Step 5



Stairs  
Ladders  
Towers  
Rules and best practices



### ErectaStep Configurator

Visit us online to schedule an appointment for an on-site consultation to fit your specific needs.



### Do you want more?

Earn more revenue installing ErectaStep products, not just selling it. Become a Turnkey ErectaStep Partner. You're Leaving money on the table, if you're not installing it.



### Get Certified

Complete your certified installer course training now with ErectaStep, and see how your business can grow as a single resource for your customers.